

# Memorandum

**To:** Network Advisory Council  
**From:** Ken Adams, Montana Shared Catalog Director  
**Date:** 3/31/2009  
**Re:** Disparities in MSC Cost Estimates and SirsiDynix Cost Quotes

Last summer the vendor for the Montana Shared Catalog, SirsiDynix corp., began using a different pricing model for computing their costs associated with adding new libraries to existing customer consortiums. I made several attempts to obtain pricing model information from them to update the MSC's "new library cost calculator" that is used when providing cost estimates to libraries considering joining the MSC. In the meantime, I continued using our current cost calculator when preparing cost estimates for libraries applying to join MSC. The result of this is that several of the cost estimates are way out of sync with the actual cost quotes I recently received from SirsiDynix for adding these libraries to MSC. The table below illustrates the differences.

Library	MSC Estimate	SD Cost Quote	Difference
Ashland School	\$1,012	\$4,440	\$3,428
Bridger Public	\$2,120	\$6,326.81	\$4,206.81
Glasgow City	\$16,707	\$15,587.88	-\$1,119.12
Joliet Public	\$10,085	\$10,065.32	-\$19.68
Lincoln County HS	\$6,066	\$6,190.00	\$124
Manhattan Comm.	\$8,120	\$9,050.43	\$930.43
Parmly Billings	\$42,475	\$69,868.50	\$27,393.50
Red Lodge Public	\$12,374	\$16,882.35	4,508.35
Stone Child College	\$7,583	\$6,190	-\$1,393
<b>TOTALS</b>	\$106,542	\$144,601.29	\$38,059.29
Data Migration	(incl. in est.)	\$9,360	
<b>TOTAL LSTA</b>		\$153,961.29	